



## **SERVAIR and CIS announce strategic partnership.**

**Paris, 7 October 2010 – SERVAIR, the French market leader and third-largest company worldwide in airline catering and logistics, and CIS, an important specialist in the field of catering in extreme conditions, have announced a strategic partnership.**

This partnership is founded on the complementary nature of their services, operational excellence, and shared common values and knowledge, enabling SERVAIR and CIS to strengthen their international status in their respective fields.

Indeed, with the benefit of their joint expertise and international coverage, this union will enable synergies between the two companies and a wealth of shared assets that will lead to international development.

CIS has recently been able to establish operations in Burkina Faso, where SERVAIR is already established at Ouagadougou airport, and was able to benefit from SERVAIR's technical assistance. CIS is also going to benefit SERVAIR, using its experiences and connections in countries where it is already established and where airline catering services are needed. Other such collaborative projects are already in development, particularly for Gabon and Ghana, new stopovers for SERVAIR, where CIS will give technical assistance as a modular catering system is established. The Lagos stopover may also soon be the recipient of this type of installation.

"This new partnership enables SERVAIR to widen its potential for expansion into developing markets for airline catering and airport cleaning, and to share its logistical platforms and central catering facilities. What's more, shared production facilities will allow both partners to consolidate their technical assets and to be even more competitive in their services offered", declared Patrick Alexandre, CEO of SERVAIR.

Régis Arnoux, CEO and founder of CIS, added: "I am certain this new partnership, between two companies with two distinct areas of activity, will lead to rapid developments in emerging markets. It will allow us to benefit from our different experiences and contacts, to strengthen our positions, optimise investments that we will make together, and thus enforce our individual market standing".

**SERVAIR** is the leading French airline catering and cleaning company. In 3rd position worldwide with more than 60 sites, with its partners and subsidiaries, SERVAIR offers airlines a range of services that are vital to the air transport sector and for the comfort of passengers. Its requirements, in terms of quality and know-how, have led to SERVAIR becoming a true driving force for its 120 customer companies, helping them to improve their commercial offers to passengers, while scrupulously adhering to the constraints of air transport.

**Catering International & Services – CIS** - is an independent company founded in 1992, specialising in catering, hotel, logistics and foreign management for French or international companies carrying out industrial, construction, petrochemical or mining projects in isolated or developing locations or extreme conditions. Their activities take place entirely in foreign locations, in developing countries and in difficult or extreme circumstances in most cases. CIS is operational in 35 countries covering Europe, Asia, Africa, South America and the Middle East.

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